

For a successful, rapidly growing and profitable global AdTech company with around 900 employees worldwide we are filling a very exciting position on behalf of a client as a:

Strategic Account Director / Industry Director (m/f/d) for various industries (Automotive, Beauty/Luxury, CPG/FMCG) in Hamburg

Key responsibilities:

- Development and expansion of long-term, stable and cooperative business relationships with selected top clients in "your" industry (stakeholders at the advertiser are, for example, CDO, CMO, Head of Media, Head of Brand Management, etc.).
- Contact person/expert for stakeholders on the client side for advisory of customized solutions.
- Expanding awareness of the company's solutions among stakeholders and ensuring their inclusion in their media mix.
- Sustainable expansion of the clients' media spend with the company

Skills/ Experience:

- Excellent network to the relevant stakeholders at advertisers in the industry as well as, if possible, to responsible contacts in the large media agencies.
- Ability and experience to build and develop long-term and collaborative relationships with stakeholders.
- Sound industry and online media/AdTech expertise

Our client offers you:

- A strongly growing, very successful and profitable company.
- Extensive, exceptional benefits and goodies.

Location: Hamburg

If you are interested in this exciting job opportunity, then please forward your application (CV, reference letters) per Email to Mr. Oliver Hohmann. We will treat your application with strict confidentiality.