

Our client is part of an owner-managed, medium-sized group of companies in the packaging industry. Significant investments in the production sites - especially with regard to environmental protection and sustainability - also ensure future success in the market. The group's customers include many of the top branded goods companies in Germany and Europe - both in the food and beverage industry and in the non-food consumer goods industry. We are looking to fill the following position as soon as possible

## Sales Manager Packaging Denmark (m/w/d)

### Your main responsibilities:

- You have full sales and earnings responsibility for your sales territory with a high degree of freedom
- Taking into account the market and competition analysis you are responsible for, you will acquire new customers step by step and sustainably increase sales and earnings with existing customers - not only focussing on the "corrugated packaging" product portfolio, but of course also on a service concept tailored to the customer's needs
- You will work closely with the excellently trained and highly motivated team in internal sales, the development department, production and logistics

### Your experience & knowledge:

- Successfully completed commercial or technical education - ideally with a focus on "printing and/or paper, packaging or other packaging materials"
- Several years of experience in field sales in a packaging company - ideally with a focus on "corrugated board"
- You know the common IT user systems and are fluent in spoken and written Danish
- You are an open, communicative and goal-orientated type and work with great passion and a strong ability to close deals
- You are characterised by a high level of commitment and resilience as well as reliability, a sense of responsibility and flexibility

### This is what our client offers you:

- A future-proof job with a lot of personal responsibility and creative freedom in a strong and healthy group of companies
- A dynamic and very exciting working environment in a growing company & an open corporate culture

Location: Denmark

If you are interested in this exciting job opportunity, then please forward your application (CV, reference letters) per Email to Mr. Dietrich Groth. We will treat your application with strict confidentiality.