Our internationally successful client is a leading and well-established mid-sized company in the FOOD sector. As part of a structured succession planning, we are currently seeking a

Managing Director France (m/f/d)

Main duties:

- Take responsibility for managing the French distribution company
- Develop a medium-term strategy for the company's profitable growth
- Secure market share and ensure profitable growth
- Lead the country organization and ensure an effective organizational structure
- Ensure revenue and profit targets at the country/customer level, comply with budgets, and conduct regular reviews with board members at the headquarters
- Full P & L responsibility for the country organization in France
- Collaborate in international teams, processes, and matrix structures Ensure a turnaround and establish a modern leadership team

Experiences / Skills / Personality / Education:

- Minimum of 10 years of solid leadership and professional experience as a managing director in the management of an international branded goods company in the Food sector
- Demonstrable expertise in the development and implementation of national growth strategies in the FMCG food sector in France
- Developing and implementing national growth strategies for acquiring new customers
- Understanding the DNA of a medium-sized company coupled with a strong affinity for a value-oriented medium-sized culture
- Profound experience in medium-sized businesses, corporate-oriented expertise is possible, an experience mix is idea

What our client offers you:

- Attractive, performance-oriented compensation including a company car for private use
- A diverse range of tasks in a motivated team
- A pleasant working atmosphere with a sustainable and long-term corporate culture
- An interesting position with opportunities for personal and professional development

Location: Paris

If you are interested in this exciting job opportunity, then please forward your application (CV, reference letters) per Email to Mr. Dirk Aaron Bohl. We will treat your application with strict confidentiality.

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