

Our client is an internationally successful, mid-sized company in the Food/FMCG sector. The France-based B2B specialist in fruit preparations is seeking, as part of the international expansion, an

Export Manager (m/f/d)

Key Responsibilities

- Responsibility for the strategic and operational expansion of international export markets in Europe (especially the UK), Asia (including China) and the United States.
- Development and implementation of a mid- to long-term export strategy
- Management of distribution partners and key accounts in the target markets
- Achievement of revenue, volume and margin targets, including budget responsibility
- Leadership and further development of the export team
- Close collaboration with Marketing, Finance, R&D and Supply Chain
- Regular reporting to senior management and relevant committees

Ideal Candidate Profile

- Several years of sales experience in international sales/export within the Food/FMCG environment; expertise in fruit preparations, fruit fillings or fruit purées is a strong advantage.
- Proven track record in developing and managing international markets
- Strong business acumen (budgeting, performance management, margin control)
- Entrepreneurial, assertive personality with a hands-on mindset
- Fluency in **French and English**; high willingness to travel

What Our Client Offers

- Attractive, performance-based compensation with home office location
- Key position with high strategic relevance
- Direct exposure to top management
- Long-term perspective within a successful mid-sized company

If you are interested in this exciting job opportunity, then please forward your application (CV, reference letters) per Email to Mr. Dirk Aaron Bohl. We will treat your application with strict confidentiality.